



COMPASS

Heights Market Insights

NOVEMBER 2021

-4%

DECREASE IN SALES
COMPARED TO
NOVEMBER 2020

+30.3%

DECREASE IN
AVERAGE DOM
COMPARED TO
NOVEMBER 2020

-8.4%

DECREASE IN
AVERAGE PRICE
COMPARED TO
NOVEMBER 2020

-13.7%

DECREASE IN
MEDIAN PRICE
COMPARED TO
NOVEMBER 2020

		NOV 2021	NOV 2020	%Δ
Overall	AVERAGE DOM	43	33	30%
	% OF ASKING PRICE	99%	94%	
	AVERAGE SOLD PRICE	\$475,316	\$519,146	-8.4%
	# OF SALES	25	26	-3.8%
	# OF CONTRACTS	31	26	19.2%
	NEW LISTINGS	55	66	-17%
Houses	AVERAGE DOM	41	11	273%
	% OF ASKING PRICE	98%	96%	
	AVERAGE SOLD PRICE	\$585,000	\$620,800	-6%
	# OF SALES	3	5	-40.0%
	# OF CONTRACTS	5	4	25%
	NEW LISTINGS	4	9	-56%
Condo/Co-op/TH	AVERAGE DOM	44	38	16%
	% OF ASKING PRICE	99%	94%	
	AVERAGE SOLD PRICE	\$469,222	\$494,943	-5%
	# OF SALES	22	21	4.8%
	# OF CONTRACTS	26	22	18%
	NEW LISTINGS	51	57	-11%

* DOM, PPSF, and Δ are abbreviations for Days On Market, Price Per Square Foot, and Percentage Change, respectively.